

# THE

## Home *Buying* Process

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### 1. PRE-APPROVAL

- MEET WITH LENDER
- OBTAIN A PRE-APPROVAL LETTER

### 2. MEET WITH AGENT

- DISCUSS YOUR WANTS/NEEDS IN A HOME
- TOUR HOMES

### 3. OFFERS/NEGOTIATIONS

- NEGOTIATE TERMS OF CONTRACT
- SUBMIT AN OFFER
- SUBMIT EARNEST MONEY

### 4. UNDER CONTRACT

- INSPECTION ORDERED
- INSPECTION NEGOTIATIONS
- SHOP AROUND FOR HOMEOWNER'S INSURANCE POLICY
- STAY IN CONTACT WITH LENDER

### 5. FINALIZE

- ALL DOCUMENTS ARE COMPLETED
- RECEIVE CLEAR TO CLOSE
- WIRE FUNDS TO TITLE COMPANY
- BE SURE ALL APPLIANCES & AGREED UPON ITEMS HAVE BEEN LEFT IN HOME
- BUYERS PERFORM FINAL WALK THROUGH

### 6. MADE IT TO CLOSING

- REVIEW & SIGN ALL DOCUMENTS
- RECEIVE GARGAE DOOR OPENERS, KEYS, KEY CODES, ETC.



***Keith Realty***  
***"Making Real Estate Simple"***